

**PROFILE**



# PAKISTAN BUSINESSMEN ASSOCIATION

**BUSINESSMEN'S UNITY  
SUCCESS OF PAKISTAN**

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## OUR VISION

To be a modern, progressive, effective, autonomous and credible organization for optimizing business & businessman opportunities by providing necessary guidelines and basic knowledge to our valued members.

## OUR MISSION

To enhance business system by providing professional assistance, recognition, modern techniques and exemplary benefits to the businessman.

## OUR VALUES

- Integrity
- Fairness
- Professionalism
- Transparency
- Team Work
- Responsiveness
- Courtesy

## OUR AIM

Aim of the association is to unite the businessperson on one platform to achieve the mutual goals, which is to promote, support and work for the growth of its member's business with the help of the technologies, strategies, giving required consultancy and implementing new business tactics in order to promote and make the business and businessmen along his family and executive staff to be recognized on local and international forums.



# INTRODUCTION

Pakistan Businessmen Association (PBA) was established on 13th January 2009, which was under the management of previous organization; "Pakistan Small Industries Association (PSIA)", established on 21st October 1959. PBA safeguard protects, promotes common interest and rights of the business and businessmen.

The Association is duly registered/recognized with the "Ministry of Industry and Commerce; Sindh, Government of Pakistan" having rights, power, authority, and will to register the businessmen as the association's membership and to provide corporative services of promotion of its member's business interests, the development and growth of corporative sector, which will include all the categories of the business; whether it is manufacturer, service provider, trader, and others.

The Association provides the services and facilities to its members; registered under the title of "Executive Membership, Regular Membership, General Membership", whereas these memberships have the certain criteria to register these memberships, although the services and facilities are not limited; but majorly includes legal affairs, business consultancy, assistance and business support, marketing and promotions of the business, activities and other matters of the education, sports, arranging conferences and seminars, award ceremonies, exhibitions and much more, the services are not bond with the local boundaries, association also facilitates it's members worldwide.

Pakistan Businessmen Association is a dedicated association which purely works for the businessmen; and according to PBA businessman is a person who is finding the problems of the general mass and providing the solutions to its intended customer on a larger scale by trading or exchanging one or other benefits, whereas the business means to PBA is finding the core problems and providing the solutions to the predetermined consumer, identifying any problem existing; whether it is related to the living being, non-living being or to the surrounding, also to the market that solution in the exchange of mutual benefits.

Association is established with the dream to unite all the businessmen on one platform, despite the competition, uniting and standing on one platform does have the power to multiply the opportunities and the growth of the business, and the success of the individual business can play a role in the sustainability of Pakistan's economy and that participate in GDP.

## **OBJECTIVES**

Objectives of the association are as follow;

- To contribute in the economic growth, social development and develop a business community of Pakistan's businessmen and international businessmen in order to achieve the individual business goals which are impossible to accomplish alone in the business world.
- To help the domestic and international businessmen in order to build a forum which will create new opportunities and make the coordination among the businessmen existing worldwide.
- Public sectors have a different role as compare to the private sector, but with their collaboration of both it will be beneficial to the enterprises and the business community. The partnership among all the categories of the businesses and service sectors will help the local and international businessmen.
- Makes cautionary and guiding studies for creating a positive image and bringing competitive capacity to Pakistani goods, and protection of them in Association. Complete the information necessary to the industrialist and businessmen on their subjects. Developer's proposition to facilitate and expedite the foreign trade of the products that can compete in price and quality.
- Conducts research on professional and commercial subjects, to find the better strategies and techniques to execute which will be directly proportional to the economic and business growth.
- Find the economic development norms and gather public statistics data for the business or targeted audience to help the
- follows general economic developments, gathers information and statistics, transfer them to its members.
- Tries to improve the information and ability of the members by meetings like seminars, symposia and conferences.
- Publishes periodicals and publication like newspapers, books, magazine, and brochures expresses its view over them.
- Makes necessary contacts and discourses with the directors and represented of office and private organizations and institutions settled in Pakistan, abroad in accordance with the goals of the association, announced the result its members.
- Can establish working groups or commission consisted of members in order maintain the services in accordance with its goals. Can sign contracts services





with

professional organization or institution when necessary.

- Attempt to adopt unified approach in matter of policy in all matters of interest of

Businessmen in Pakistan or out of Pakistan.

- Generates interest in members including the holding or participation in exhibition

within or outside the country.

- To bring at one platform to Pakistani business community together.

- To assist and avail better business opportunities among Pakistan business community.





## MANAGEMENT OF PBA

Founder & Founder Member Supreme Body is the foundation of PBA, the aim and responsibility of this body is to execute the association's aims and objectives; i.e., unite all the national and international businessmen under one roof, to empower the corporative sector, with the mission to make the businessmen stronger so the nation could be stronger economically, and businessmen have an identity and be recognized around the globe. To strive for the stated mission, Association does need a strong team, who could make the policies and implement them. This mission is not limited or easy to be achieve, for that a highly professional management system is needed; for that Founder will be holding veto power,

whereas the founder members will have the regulatory powers; each department will be monitored by the upper management and chairmen; and they will be responsible to protect the association from the wrong doings, follow all the rules and regulations and conduct meetings to help each other and find the solutions of the problems and hurdles, if the founder finds any lope holes in any department, he will take action against that department and will manage by himself or appoint any responsible chairman for that department to accelerate the working of that department. This management system is divided into following;





## MANAGEMENT BODY

Organization Management Body is the head of the association, it will be responsible to supervise, keep check and balance of all the matters and affairs of the association. Executive and managing body will be supervised by President, two Vice Presidents and Management Body members.

### Management Body Members

Co-founder members and Chairman Central Managing Body, Chairmen provincial managing body & chairman of supreme central department are members of Organization Management Body.

## CENTRAL MANAGING BODY

The function of Central Managing Body is to conduct national and International affair meetings, making policies & supervise and look after Provincial Managing body for the member of the organization. The Central Managing Body will also support Provincial Managing body and Central Departments of PBA. Executive and Managing Body will be supervised by a Chairman, two Vice Chairmen and managing body members.

## PROVINCIAL MANAGING BODY

The function of Provincial Managing Body is to conduct meetings, making policies & management of their respective assigned province for the member of the association. The Provincial Managing Body will also support provincial departments of PBA. Executive and managing body will be supervised by a Chairman, Two Vice Chairmen and managing body members.

The selected provincial department's chairmen will also be the member of provincial managing body.



## **DEPARTMENTS**

The function of departments is to work in National and International affairs for the members of PBA. These departments will also take care, supervise and work for the members of PBA. They will meet with the concerned national and international, private and public sectors. They will be organizing different events, resolving conflicts of the members, and the other services offered by the PBA.

## **SUPREME CENTRAL DEPARTMENTS**

Supreme central departments will be working under the management of “Organization Management Body”. They will have power to keep the check and balance of all the activities done by the Central and Province Departments, and they will notify and take action against the member who is not performing his duties and responsibilities. Central department’s chairmen will be the managing members of supreme central department’s

## **CENTRAL DEPARTMENTS**

The function of central department is to work in national and international affairs for the members of PBA. These departments will also take care and supervise provincial departments and international state departments. They will be reporting to the supreme central department and they will be meeting and working under the Supreme central department; working on events, conflict, new policies and the other services offered by the PBA. Central departments will acknowledge regarding any matter to central managing body.

## **DEPARTMENTAL MEMBERS**

On the seats of Central department, they will be from the executive member class, and that person will be nominated by the founder or president of Organization Managing Body, and then the chairman will select the executive and managing members.





## **BUSINESSMEN RELATIONSHIP & BUSINESS PROMOTION DEPARTMENT**

The function of BRBPD is to promote their business, recognition and relationship among businessmen all over the world. The aim and objects of this department is to introduce all businessmen of the country and to unite them on national and international levels.

## **TECHNOLOGY & SCIENCE DEPARTMENT**

The function of TSD is to introduce latest technology in industries for enhancing their business, TSD will teach new techniques regarding technology and science to businessmen and their staff. It will organize different programs, conferences, seminar, workshop and exhibition to aware the business community about technology and science.

## **LAW & LEGAL AFFAIRS DEPARTMENT**

The function of LLAD is to resolve the legal matters of businessmen and their business, they will protect businessmen as per law in different fields.

## **EDUCATION & TRAINING DEPARTMENT**

The function of ETD is to promote schools, colleges, centers, institutions, universities and also to resolve their problems. It will also create a path among national and international educational institutions for young generation, ETD will also make business education policy in institutions. ETD will also create a relationship among government and private, public educational institutions.

## **SHIPPING, LOGISTIC, FREIGHT & FORWARDING DEPARTMENT**

The function of SLFFD is to support and help exporter and importer businessmen. SLFFD will organize seminars, workshops, conferences, and exhibitions to aware the businessmen regarding shipping, logistic, freight & forwarding. It will also promote & support shipping, logistic, freight & forwarding business community.



## PRINT & MEDIA DEPARTMENT

The function of PMD is to promote & introduce businessmen and collaborate with all print and media businessmen group.

## AGRICULTURE & FOOD DEPARTMENT

The function of AFD is to promote agriculture food and introduce it at national & international level. AFD will also resolve their problems and enhance the agriculture export for developing the economy of Pakistan.

## MEDICAL & HEALTH DEPARTMENT

The function of MHD is to support and help the businessmen, worker and their families. MHD will organize different programs, conferences, seminar and workshop to aware the business community about medical and health. It will also facilitate regarding medical and health for the members of PBA.

## TRAVEL & TOURISM DEPARTMENT

The function of TTD is to promote the Pakistan culture through tourism and it will create a relationship with National & International tourism platforms. TTD will facilitate hajj, umrah and other business traveling for the member of PBA.

## BUSINESSMEN SECURITY & DISPUTE DEPARTMENT

The function of BSDD is to create a relationship among law enforcement departments for businessmen security. It will also resolve the national & international dispute matters of businessmen. It will organize different programs, conferences, seminars and workshops and to aware the business community.

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## SPORTS & GAMES DEPARTMENT

The function of SGD is to organize different sport & game programs for business community, workers and their families. It will also introduce and make path among national, international sports & games platforms.



## **TRADE DEVELOPMENT DEPARTMENT**

The function of TDD is to promote trade of Pakistan and create relationship among different platforms for enhancing the economy of Pakistan. It will organize different programs, conferences, seminars, workshops and exhibitions to aware the business community about import & export.

## **CONSTRUCTION & DEVELOPMENT DEPARTMENT**

The function of CDD is to build and develop different projects for business community and workers. It will create relationship and meetings with government officials for resolving the issues of construction and give them policy for developing the future of Pakistan. It will organize different programs, conferences, seminars, workshops to aware the business community.

## **HOTEL & RESTAURANT DEPARTMENT**

The function of HRD is to promote, support and resolve the problems of Pakistan hotels & restaurant. It will create different policy for facilitate the member of PBA at national and international level. It will organize different programs, conferences, seminar, workshop to aware the business community.

## **MINES & MINERALS DEPARTMENT**

The function of MMD is to promote and introduce the products of mines and minerals of Pakistan at national & international platforms. It will create a relationship and meetings with government officials to resolve the problem of mines, minerals and give them policy and solutions. It will organize different programs, conferences, seminars, workshops and exhibitions to aware the business community.

## **SMALL INDUSTRIES DEPARTMENT**

The function of SID is to promote and introduce small industrial estate in Pakistan and resolve the problems and dispute matter. It will create relationship among government to develop and build small industries in different cities of Pakistan for enhancing the economy of the nation. It will organize different programs, conferences, seminars, workshops and exhibitions to aware the business community.

## **MEDIUM INDUSTRIES DEPARTMENT**

The function of MID is to promote, introduce Medium industrial estate in Pakistan and resolve the problems and dispute matter. It will create relationship among government to develop and build different projects for supporting small estate and enhancing the economy of the nation. It will organize different programs, conferences, seminar, workshop and exhibition to aware the business community.



## LARGE INDUSTRIES DEPARTMENT

The function of LID is to promote, introduce large industrial estate in Pakistan and resolve the problems and dispute matter. It will create relationship among government to develop and build different projects for supporting medium estate and enhancing the economy of the nation. It will organize different programs, conferences, seminar, workshop and exhibition to aware the business community.

## LEADING INDUSTRIES DEPARTMENT

The function of LID is to promote, introduce leading industrial estate in Pakistan and resolve the problems and dispute matter. It will create relationship among government and international platforms to develop and build different projects for supporting small, medium, large estate for enhancing the economy of the nation. It will organize different programs, conferences, seminar, workshop and exhibition to aware the business community.

## WOMEN ENTREPRENEUR DEPARTMENT

The function of WED is to promote, support and create recognition for businesswomen and to consult regarding business and entrepreneurship. WED builds different projects, events, award ceremonies, and more for businesswomen's empowerment.

## Youth Entrepreneur Department

The purpose of the YED is to unite young entrepreneurs on one ground, make their career and business paths more smooth and help them to resolve their corporative and educational matters. The main aim of this department is to make the young generation to be responsive about the challenges faced by the nation and be an active participant of the economic growth of Pakistan. Youth is the asset of any nation but they are directionless, YED will conduct meetings and gives consultancy to give direction to the young boys and girls in order to be strong and recognizable. This department will work to create new opportunities and promotes youth entrepreneurs. YED will arrange different types of functions; such as scholarships, games, talent shows, awards, trainings as well support in education, whether it is national scholarships or international education guideline and support.





## **PROVINCIAL DEPARTMENTS**

The function of provincial departments is to work in the province for the members of PBA. It will also look after and supervise committees and councils of the province. Provincial department will take acknowledgement and advice from central department for any events and major working of PBA. Province departments will acknowledge regarding any matter to Provincial managing body.

The function of committees & councils is to working in the province for the member of PBA. Committees & Councils will take acknowledgement and advice from provincial department for any events and major working of PBA.

## **INTERNATIONAL REGION COUNCIL**

All international region councils are under central department.

- ASIA REGION
- EUROPE REGION
- SOUTH AMERICA REGION
- NORTH AMERICA REGION
- AFRICA REGION

## **PATRON MEMBER SUPREME BOARD**

Patron member supreme board will have power to keep the check and balance of all the activities done by the Patron member boards. The function of patron member supreme board is to create strategies and mechanized the policy of national & international businessmen. It will also promote the economy of Pakistan and will unite businessmen at one platform, to show the unity of businessmen of Pakistan in the world. The member of this board will be the chairman of trade organization's and leading businessmen.



## **PATRON MEMBER BOARDS**

### **1. EXECUTIVES OF BUSINESS ORGANIZATION FOR BUSINESSMEN'S POLICY & MANAGEMENT BOARD**

All trade organization's representative will be the member of this board and it will make a policy & management of businessmen for promotion and recognition in worldwide.

### **2. SPORTS & GAMES EXECUTIVE BOARD**

All trade organization's representative, famous businessmen and sports icon in Pakistan will be the member of this board. The function of this board will be to promote sports and games activities of businessmen worldwide.

### **3. GOVERNMENT EXECUTIVE BOARD**

The member of this board will be retired government executive officers and current official's representative. The function of this board is to resolve the problems of business and businessmen for promoting the economy of Pakistan and it will create a path between government departments and organization's departments.

### **4. BUSINESSMEN'S SAFETY & PROTECTION BOARD**

All trade organization's representative, retired army, retired police officer, retired judges and tycoon businessmen will be the member of this board. The function of this board is to create planning of safety, protection, policy and management for the businessmen of Pakistan.

### **5. BUSINESSMEN GRADING FOR RECOGNITION BOARD**

All trade organization's representative and tycoon businessmen will be the member of this board. The function of this board is to promote and finalize small (super), medium (superior), large (dynamic) and leading (tycoon) businessmen grading in worldwide.

### **6. UNIVERSITY'S ENTREPRENEUR SUPPORTING BOARD**

All university's executive will be members of this board. The function of this board is to make a policy and management for promoting, supporting and helping of students to make young entrepreneurs in Pakistan for developing the economy of the nation.

### **7. PAKISTAN'S ECONOMY PROMOTING BOARD**

All trade organization's representative, retired finance government officers and tycoon businessmen will be the member of this board. The function of this board is to create policy and management of trade for developing the economy of Pakistan.



## 8. BUSINESSWOMEN SUPPORTING BOARD

Those national and international businesswomen who are famous worldwide will be members of this board. The function of this board is to create policy and management for promoting, supporting, and helping businesswomen worldwide.

## 9. FOREIGN MISSION BUSINESSMEN RELATIONSHIP & SUPPORTING BOARD

All trade organization's representative and famous businessmen in export will be members of this board. The function of this board is to create relationship, policy, management and support to businessmen for foreign mission.

## 10. BUSINESSMEN'S UNITY BOARD

All trade organization's representative and overseas businessmen will be the member of this board. The function of this board is to unite business community of Pakistan and create policy, management and the path among national and international business community.

## 11. PROJECT'S OF BUSINESS & BUSINESSMEN FAMILY RECOGNITION BOARD

All trade organization's representative and famous businessmen will be the member of this board. The function of this board is to make a plan for schools, houses, societies, clubs, etc for business community of Pakistan.

## 12. BUSINESSMEN COMMUNICATION & MEDIA BOARD

All trade organization's representative and executive businessmen in media will be the member of this board. The function of this board is to create self-businessmen channel for supporting the business community worldwide through media and communication.

## 13. EVENTS & MANAGEMENT BOARD

All trade organization's representative and tycoon businessmen are the member of this board. The function of this board is to promote and support the events of business and businessmen at national and international levels.

## 14. INTERNATIONAL BUSINESSMEN ASSOCIATIONS BOARD

All international businessmen organization's representative are the member of this board. The function of this board is to unite, promote and support the international business community and their business at national and international level.





## FACILITIES & SERVICES

National and International Business Registration.  
Marketing and Discount Card.  
Business Document Attestation.  
Law & Legal Matter for International or National.  
Tax & Custom Matter for International or National.  
Business Dispute Matter for International or National.  
Membership Directory.

News Bulletin.  
Newspaper / Newsletter.  
Publication.  
Visa Recommendation Letter.  
Certificate of Origin.  
International Relation.





## **NATIONAL AND INTERNATIONAL BUSINESS REGISTRATION**

To register Small/ Medium/ Large/ scale Businessmen and issue them Registration Certificate. The Registration Certificate of PBA proves you as a registered person in the Business Sector of the country.

## **MARKETING AND DISCOUNT CARD**

There are four types of Marketing and Discount Card:

### **BUSINESSMEN FAMILY DISCOUNT CARD FOR SERVICES AND FACILITIES**

Registered Businessmen in this association will provide well own business, branded products discount for Businessmen families. PBA will also arrange maximum discounted rates in Hospitals, Clinics, Hotels, Motels, Restaurants, Travel Agencies, Educational Institute, Clubs, Electrical, Electronics, Sanitary & hardware, Medicals, and other consumer products etc, for services and facilities for Businessmen families.

### **BUSINESSMEN PRODUCTS SALE & PURCHASE REGISTRATION CARD**

Registered Businessmen can avail sale & purchase of any products, National and International level. PBA offer all Pakistani and overseas Pakistani Businessmen to avail this facility for betterment of their future business.

### **EXPORT BUSINESS MARKETING REGISTRATION CARD**

PBA offer registered Businessmen to introduce your business products for marketing in overseas. PBA will manage export department for marketing business products to help increase the economy of Pakistan.

### **IMPORT BUSINESS MARKETING REGISTRATION CARD**

PBA registered Businessmen can avail import opportunity for saving foreign exchange and well quality product in overseas. PBA will manage import department for providing services for betterment of business.

### **IMPORT BUSINESS MARKETING REGISTRATION CARD**

PBA registered Businessmen can avail import opportunity for saving foreign exchange and well quality product in overseas. PBA will manage import department for providing services for betterment of business.



## **BUSINESS DOCUMENT ATTESTATION**

PBA facilitate their Businessman by attesting the L/C Documents, Bill of Lading, GST Documents, Banking Documents and also type of Export Documents.

## **LAW & LEGAL MATTER FOR NATIONAL OR INTERNATIONAL**

PBA instituted to provide businessman how to solve the legal intricacies. In association with Government Agencies, PBA provides safeguard to members in solving of intricate matters related to their business affairs. PBA prosecute, defend or contest, join or aid in filing, prosecuting and defending any such action, suits, application, appeals or other proceedings as the business and businessman.

## **TAXES & CUSTOM MATTER FOR INTERNATIONAL OR NATIONAL**

To resolve the clearing forwarding other custom and all taxes matters for member.

## **BUSINESS DISPUTE MATTER FOR INTERNATIONAL OR NATIONAL**

To resolve contrivances of opinion between Businessmen and Public and other official bodies in respect of their Business.

## **MEMBERSHIP DIRECTORY**

To promote the business/ trade issues directory of personal information in respect of business/ businessmen.

## **NEWS BULLETINS**

Information gathered from various sources on Government Notification, Exhibitions, Import/Export enquiries and other level of business activities is circulated through monthly Bulletins.

## **NEWSPAPER / NEWSLETTER**

News Paper and Newsletters of PBA are published monthly under its own banner, in which members can advertise their product information, introduction of company and its profile. Copies of the newsletter are only circulated to Members, Registered businessmen, Multinational Companies, National, Foreign Chambers, Trade Organizations, and Foreign Mission for PBA Members.





## **PUBLICATION**

PBA issued annually its Annual Report of activities carried out during the year. Besides, every year a number of reports of Trade Delegations sponsored by PBA are released. A Souvenir on the occasion of the Trophy Awards ceremony is also published by PBA. In addition to publishing a Magazine for marketing and recognizing of business and businessmen to monthly and quarterly base.

## **VISA RECOMMENDATION LETTER**

PBA provide the Business Visa recommendation, Tourist recommendation, Family recommendation, Loan recommendation and all type of recommendation that are required to facilitate for Businessman.

## **CERTIFICATE OF ORIGIN**

PBA provide their members the Certificate of Origin. This certificate is being use for exporting those products being produced in Pakistan. Those products are exporting several countries; the Certificate of Origin is necessary for swift customs clearance in abroad.

## **INTERNATIONAL RELATION**

Introduced the members of Foreign Chambers of Commerce and Trade Organizations, through which members are acquainted with National and International aspects like Trade Fairs and Exhibitions participate, selling up stalls, products presentation, resolve the dispute b/w members with their foreign buyers/ partners. Facilities the Joint Venture/ Branch Offices in foreign countries. IR helps to find new International marketplaces product being produced in Pakistan and foreign business individuals seeking potential business partners, marketing, promotion and sales of their product in Pakistan Market.

Circulate the International Buyers enquiries to their members. Pre inform members to participate the upcoming International Trade Fairs and Exhibitions. It provides information regarding the International activities such as the Seminars, Workshops, news policies related to WTO, European Union, International Trade Center, United Nation Industrial development Organization and also assists the International Trade Organization to develop the trade links with PBA.

Provide the Interactive online information of PBA to worldwide, helping to build the Display Center for the products which will enable to explore the Business in Foreign Market.

Briefing of Pakistan's Trade Officials abroad and exchange of information, country profiles with them is the hallmark of PBA activities on this front. Since the economic considerations have overtaken the political considerations in the present world environment, even Ambassadors / High Commissioners and Commercial Counselor's of Pakistan posted abroad visit PBA for individual or collective briefing on economic and trade ties / issues before taking up assignment and during the course of assignment.





## **PROMOTION**

Pakistan Businessmen Association (PBA) will be facilitating in sustaining Pakistan's position in market of medium Pakistani Products. The PBA development of modern marketing technique for the promotion of trade, throughout the world. PBA provides foreign buyers with comprehensive introduction of the products being manufactured in the industries. PBA facilitate trade and commerce by providing one step solution to the foreign visitors while they get exposure of the market dynamics and products under one roof. The PBA recognized the importance of this latest market took initiative to establish Business Trade Committee in different sectors.

PBA's Business Trade Committee is to promote made in Pakistan business products to member is a joint initiative of Ministry of Commerce, Industries, Small and Medium Enterprises Development Authority (SMEDA) Government of Pakistan. We have also requested our Overseas Pakistani Embassies to provide information about importers in their countries and other related information for promoting exports from Pakistan.

We would like to inform our members that the results have been quite encouraging and we are receiving trade enquires which are being published in our bulletin as well as on PBA website. This is yet another step towards trade facilities and promotion of export from Pakistan.

PBA is also promoting in different sectors Businessmen, Leading, Large, Medium and Small for International and National organizations to introduce C.E.O, Directors and Proprietors of the companies.

PBA introduces for promotion to the families of the business community in different fields.

## **PROJECT (BETTERMENT OF FUTURE)**

School, College & Institutes.  
Businessmen Housing & Industrial Scheme.  
Workers Housing Scheme.  
Trade Centers.  
Industrial Homes.  
Guest House.  
Clubs.  
Play Ground.  
Auditorium / Library Halls.  
Exhibition Halls.  
Display Center.





## ONE WINDOW OPERATIONS

Events Consultancy  
Govt & Public Consultancy  
Business To Business  
Travel Consultancy  
Visa Consultancy  
Transport Consultancy  
Registration  
Law & Legal Affair Consultancy

Criminal & Corporative Law.  
Education Consultancy  
Education & Scholarship.  
Corporative Taxes  
Income Tax & GST Consultancy.  
Logistics Consultancy  
Engineering Consultancy



# TYPES OF MEMBERSHIP



There are three types of membership which are given below;

## **GENERAL MEMBERSHIP**

General members can avail the facilities & services of PBA. They are not eligible to vote and can not participate in election.

## **REGULAR MEMBERSHIP**

Regular member can avail the facility & services of PBA. They are eligible to vote but they cannot participate in election. They are eligible to attend the general meetings and executive functions.

## **EXECUTIVE MEMBERSHIP**

Executive member can avail the all facility & services of PBA. They are eligible to vote and they can also participate in election and selection for executive seats. They are eligible to attend the executive meetings and executive functions. They are also eligible for businessmen grading and their executive directory.



# GRADING FOR BUSINESSMEN'S RECOGNITION



Leading Business



Large Business



Medium Business



Small Business

## CHART OF BUSINESSMEN GRADE CATEGORY

Enterprises Category	Number of Employees	Capital/Investment	Annual Turnover
Small Business	Upto 100	Upto Rs.10 Million	Upto Rs.100 Million
Medium Business	100 to 250	Rs.10 Million to 250 Million	Rs.100 Million to 1 Billion
Large Business	250 to 1000	Rs.250 Million to 1 Billion	Rs. 1 Billion to Rs 100 Billion
Leading Business	1000 to above	Rs. 1 Billion to Infinite	Rs. 100 Billion to Infinite



# STEPS TO JOIN PBA

1

Application Form for  
Businessman Registration.

2

Application Form for Business  
Registration.

3

Request Letter for General, Regular &  
Executive Membership.

4

Member Application Form for  
General Class, Regular class &  
Executive Class Membership.

5

Documentation for  
Membership.

6

Approval By Managing  
Committee Members.



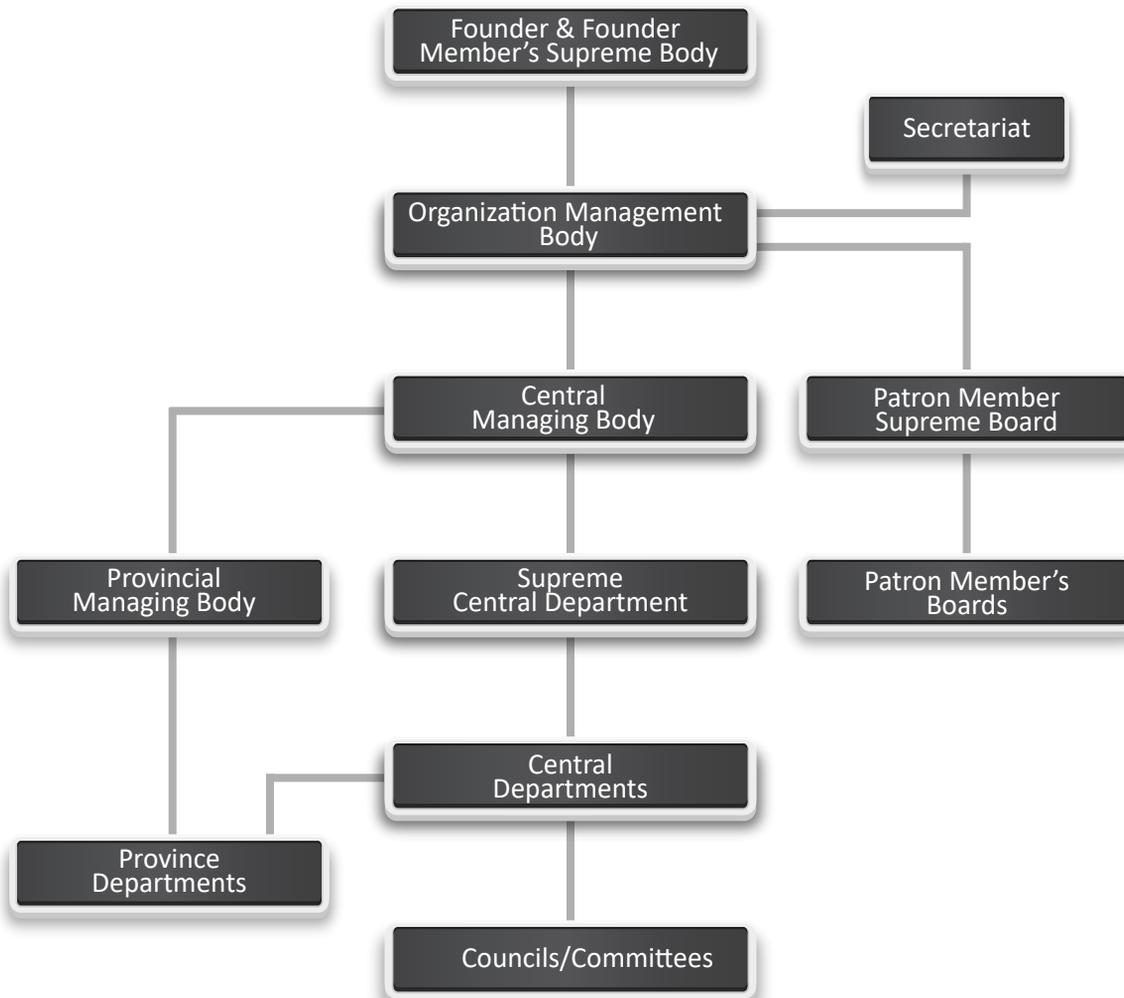
# WHOM TO JOIN PBA

Those people who engaged for membership in the PBA organization:

- 
- ▶ Businessmen engaged in any trade & commerce
  - ▶ Students of Higher Secondary Education
  - ▶ Retired Army person
  - ▶ Senior retired Government Officers
  - ▶ Business Executive service person in trade and Commerce organization



# ORGANIZATIONAL HIERARCHY





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